MINUTES OF TRIENNIAL DELEGATE ASSEMBLY OF

URANTIA BROTHERHOOD

June 25 and 26, 1982

The Triennial Delegate Assembly of URANTIA Brotherhood was held Friday, June 25, and Saturday, June 26, 1982, at 10:00 A.M., at 533 Diversey Parkway, Chicago, Illinois, pursuant to call dated December 20, 1981.

The President of URANTIA Brotherhood, John W. Hales, presided, and Katharine Harries recorded the minutes of the meeting.

The President asked for a moment of silent prayer and then gave a brief welcoming speech.

The keynote speech on the subject "Change and Growth" was given by David Elders, Chairman of the Charter Commitee. This address is on file.

The Chairman called for the report of the Committee on Credentials. Duane L. Faw, Chairman of the Committee, reported that the credentials of the Delegates and Alternate Delegates had been examined and found satisfactory. The Committee recommended the seating of the following Delegates and Alternate Delegates:

Society

First URANTIA Society of Los Angeles
URANTIA Society of Glenview
First URANTIA Society of Oklahoma
Orvonton URANTIA Society of Chicago
Fort Wayne URANTIA Society
First URANTIA Society of Wenatchee
First URANTIA Society of Houston
First URANTIA Society of Western Springs
San Francisco Bay Area URANTIA Society
URANTIA Society of Central Connecticut
URANTIA Society of Dallas
Rocky Mountain URANTIA Society of Denver

Delegate

Mary Lou Hales
Vincent Ventola
Mary Burton
Berkeley Elliott
Wesley James
Meredith J. Sprunger
Lewis A. Clark
Adrienne Jarnagin
Marion Oestmann
Vern Grimsley
Peter Laurence
Bill Hazen
Jim McNelly

Alternate Delgate

David L. Kulieke
Pauline Friedman
Carol Forsythe
Tom Allen
Kenneth James
Charles Masel
Howard Schoffen
Lea House
Elsie Kupka
David Gray
Dan Massey

John D. Hay

A motion was made, seconded, and carried by the Delegates to accept the report of the Committee on Credentials.

The Alternate elected by the Dallas society was not able to come. The credential form was received from a substitute alternate but since she had not been formally elected her credential form was not approved.

A motion was made, seconded, and carried by the Delegates that the Alternate Delegates be permitted to be present and to speak but not vote at their deliberations.

The Chairman appointed a Committee on Nominations, consisting of all thirteen Delegates, with Peter Laurence acting as Chairman.

The Chairman next appointed a Committee on Resolutions, consisting of all thirteen Delegates, with Bill Hazen as Chairman.

There was a brief discussion of Reports from Officers, Departmental Committee Chairmen, and Field Representatives.

The Chairman then recessed the meeting to reconvene on Saturday, June 26, at 10:00 A.M., so that the Delegates might hold their committee meetings.

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On Saturday, June 26, 1982, at 10:00 A.M., the Chairman, John Hales, called the meeting to order.

The Chairman called on Peter Laurence, Chairman of the Committee on Nominations, for the report on nominations for members of the General Council. Mr. Laurence read the report and turned over the list to the Secretary.

The Chairman appointed Jim McNelly and Marion Oestmann as tellers and the ballots were distributed to the Delegates. He asked for nominations from the floor. There were none. A motion was made, seconded, and carried that the nominations be closed. The Delegates proceeded to vote by ballot for the election of 14 members of the General Council.

The tellers reported that the nominated Councilors were elected unanimously by the 13 Delegates. The Chairman declared the following candidates duly elected as members of the General Council for the specific terms:

9-Year Term

Henry Begemann
Berkeley Elliott
Scott M. Forsythe
Nancy L. Grimsley
John W. Hales
Gloriann Harris
John D. Hay
Thomas A. Kendall
Peter Laurence
Jim McNelly
Frank Sgaraglino
Paul Snider

3-Year Term

Marian Rowley Bill Hazen The Chairman then called upon Bill Hazen, Chairman of the Committee on Resolutions, for a report from the committee. He presented the following resolution:

Be it resolved that the Triennial Delegate Assembly support the Charter Committee in recommending that all General Councilors shall have read the entire URANTIA Book.

A motion was made, seconded, and carried to adopt the resolution.

Mr. Hazen then presented the following resolution:

Whereas the Congress of the United States finds it wise and effective to open each meeting with prayer,

Whereas many superior organizations in our culture also open and close their meetings with some form of group prayer,

Whereas The URANTIA Book highly extolls the value and power of both individual and group prayer, thanksgiving, and worship,

Whereas our movement must grow in the fruits of the spirit under the guidance and wisdom of our Universal Father, Eternal Son, and Infinite Spirit,

BE IT RESOLVED THAT THE TRIENNIAL DELGATE ASSEMBLY RECOMMENDS:

That some form of group prayer and/or time for silent receptivity be included into the opening of all Triennial Delegate Assemblies, General Council Assemblies, and Executive Committee Meetings, in order to deepen our group awareness and experience in the transforming power of group worship.

That in so doing, we in no way seek to limit the believer's spiritual imagination and create a new ritual, but we believe that by incorporating these spiritual practices into our meetings, we are meeting the challenges set forth in The URANTIA Book - that we can experience prayer, thanksgiving, and worship together without fear of creating another church or religion.

A motion was made, seconded, and carried to adopt the resolution.

Mr. Hazen then presented the following resolution:

Whereas the Executive Committee has appointed the Domestic Extension and Special Projects Committees to look into the facts and circumstances surrounding the reduction in sales of The URANTIA Book, and these committees have submitted their reports to the General Council

Whereas each of the committees has identified pricing policies, payment policies, return policies, and other variations from standard procedures in the booksellers industry as being at least in part responsible for this reduction in sales; and

Whereas a very significant part of spreading the teachings of The URANTIA Book involves the availability and distribution of the $\overline{\text{book}}$, itself; and

Whereas with few exceptions bookstores are required by the Brotherhood to prepay orders prior to any shipment of <u>URANTIA Books</u>; and

Whereas this policy is far more stringent than standard industry practice and constitutes a substantial disincentive for bookstores to place orders; and

Whereas our books were paid for at the time that they were printed, so that we are not exposed to extra interest cost for carrying accounts receivable on book sales; and

Whereas it is unlikely that credit losses from such a policy would be significant; and

Whereas even if credit losses were significant, they would be incurred in the furtherance of our mission;

Whereas virtually all general bookstores other than chains order most of their books through wholesale distributors; and

Whereas in our efforts to disseminate The URANTIA Book it is critical that said book be on the shelves of such bookstores; and

Whereas no returns of The URANTIA Book are allowed except in case of damaged or defectively printed books; and

Whereas having the book on the booksellers' shelves is a precondition to it being sold there; and

Whereas for an admittedly slow-moving book, the present policy is a substantial disincentive for bookstores to order the book in the first place; and

Whereas books which are not returned in new condition may be used in our library gift book program, or sold to members at cost, thereby virtually eliminating any financial risk in a returnsallowed policy; and

Whereas bookstores would reasonably expect to pay the postage when returning a book to us, as well as a small restocking charge;

Whereas very many bookstores, including large wholesalers and distributors, are either completely unacquainted with The URANTIA Book, or refuse to carry it because of unacceptable terms,

BE IT RESOLVED that URANTIA Brotherhood seek authorization from URANTIA Foundation to:

I. Consider changing their book distribution terms to include the following:

A. Re: Individual retail stores

- 1. Allow 40% discount on all accounts, regardless of the amount of books ordered.
- 2. Establish credit criteria for individual stores, allowing 30 days on approved credit and established accounts.
- 3. If credit is not approved, allow shipping C.O.D. instead of requiring cash payment in advance.
- 4. Allow a complete returns policy books returnable with a 10% restocking fee and postage prepaid.
- 5. Freight will be prepaid only on case lots of (10 books to a case). All other shipments will be C.O.D. or billed.

B. Re: Large wholesalers and distributors

- 1. Allow 50% discount to those who warehouse the item, on orders of 50 books or more.
- 2. Allow 60 days for payment from date of the invoice.
- 3. Allow a complete returns policy books returnable with a 10% restocking fee plus postage prepaid.
- 4. Allow 40% discount for drop-shipment, regardless of the amount of books ordered.
- 5. Freight will be prepaid only on case lots (10 books to a case). All other shipments will be freight collect or billed.

A motion was made, seconded, and carried to adopt the resolution.

Mr. Hazen then presented the following resolution:

Whereas the dust jacket of any book is a critical factor in the book's acceptance by purchasers, generating as it does the first impression; and

Whereas the rear dust jacket represents a good opportunity to convey the spiritual message of the heavenly Father's love for his earthly children with which The URANTIA Book is primarily concerned;

Therefore, be it resolved that the President of URANTIA Brotherhood request URANTIA Foundation to consider rewriting the copy of the rear dust jacket accordingly.

A motion was made, seconded, and carried to adopt the resolution.

Mr. Hazen then presented the following resolution:

Whereas in considering candidates to fill positions as officers and employees of URANTIA Brotherhood, it is important to know the functions and duties of such officers and employees, and

Whereas there does not appear to be an adequate job description listing the functions and duties of such officers and employees; now therefore

BE IT RESOLVED:

That the Executive Committee prepare and adopt job descriptions for all constitutional officers and paid employees of URANTIA Brotherhood and submit such job descriptions to all members of General Council.

A motion was made, seconded, and carried to adopt the resolution.

Mr. Hazen then presented the following resolution:

BE IT RESOLVED that the General Council and Executive Committee of URANTIA Brotherhood shall actively seek to foster and improve cooperative relations with URANTIA Foundation in accordance with the resolutions passed by the Triennial Delegate Assemblies in 1973 and 1976 affirming the Brotherhood's support of URANTIA Foundation's ownership and protection of copyright and registered marks.

A motion was made, seconded, and carried to adopt the resolution.

There was no old business.

The Chairman asked for discussion of any new business. Meredith Sprunger requested that the Chairman ask Delegates for future Triennial Delegate Assemblies to submit to the other Delegates any resolutions they might have a week or two in advance. In this way, they would have time to become familiar with them.

A motion was made, seconded, and carried to waive the reading of the minutes with the understanding that a copy of the minutes will be sent to the Delegates and Alternate Delegates.

There being no further business the Chairman adjourned the meeting at 10:35 A.M. sine die.

Katharine & Harries

APPROVED:

hairman